







Govt. of India
Ministry of Micro, Small & Medium Enterprises

# DC-MSME SCHEMES

Presented by

**MSME-Development Institute** 

Rajajinagar Industrial Estate, Bangalore-560010







### **MSME Sector**





- MSME Sector 6.5 Crores
- Employment to over 12 crores
- Potential to spread industrial growth across the country
- Through more than **8,000 products** contributes.....
- \* 8% to GDP
- 45% to total manufacturing output
- 40% to exports from the country











## **Credit Guarantee Fund for Micro and Small Enterprises**



**Credit to Micro and Small Enterprises for loans up to** 

Rs. 2 Crore without collateral/third party guarantees



## <u>Collateral-free loans for Term loan & Working capital facility for new or existing MSEs</u>

- •75% Guarantee cover of credit facility upto Rs. 50 lakh
- •80% Guarantee cover For Women owned/ operated MSEs
- •85% Guarantee cover Loans up to Rs. 5 lakh for micro enterprises.
- •Uniform guarantee at 50% For entire amount if credit exposure is above Rs.50 lakh & up to Rs. 1 Crore











## **Credit Linked Capital Subsidy Scheme**



Facilitating technology up-gradation by providing 15% upfront capital subsidy upto a maximum of Rs. 15 lakhs (i.e., maximum investment in approved machinery is Rs. 1 crore) to MSE units



- ➤ Subsidy to MSE units on institutional finance availed for induction of state-of-the-art technology .
- > Facilitates subsidy to 51 sub-sectors/products.
- ➤ Implemented by 12 nodal banks/agencies including SIDBI and NABARD.
- ➤ Linked with term loans availed by MSEs from Banks or Financial Institutions.



### **Not applicable for**

- Replacement of existing equipment/technology with same equipment/technology
- Upgrading with second hand machinery.



**ZED** 





Subcidios for Enterprises





After ZED assessment, Manufacturing MSMEs can reduce wastages substantially, increase productivity, expand their market, become vendors to CPSUs, have more IPRs, develop new products and processes etc.

Eggs (nor enterprise)

Component	rees (per enterprise)	Subsidies for Enterprises
Assessment/Rating by empanelled Credit Rating Agencies	Assessment Fee: Rs. 10,000/- Desktop Assessment Rs. 80,000/- ZED rating Complete Assessment Rs. 40,000/- Additional rating for Defence ZED Rs. 40,000/- Re-Assessment/Re-Rating	80% - Micro 60% - Small 50% - Medium
Gap Analysis, Handholding, Consultancy for improving rating	Hand holding charges: Rs. 1.9 Lakh	80% - Micro 60% - Small 50% - Medium (Additional Rs 10,000/- for SC/ST owned MSMEs )



Component

# ACCREDITATION/CERTIFICATION/STANDARD IZATION AND VERIFICATION

ZED Certification can be attained in five levels:

Level I: Self Certification I BRONZE

Level 2: Conformity with Standards / SILVER

Level 3: Striving for Excellence / GOLD

Level 4: Achieving Excellence / DIAMOND

Level 5: ZED Certification / PLATINUM





## Micro and Small Enterprises Cluster Development Programme (MSE-CDP)





Creating & developing clusters with group of MSEs for facilitating common infrastructure, common facilities, R&D



#### **Detailed Project Report (DPR)**

**★** If DPR is finally approved, Rs.10 lakh considered as a contribution by Special Purpose Vehicle (SPV) towards project.



- **★** 70% grant of project cost
- ★ 90% For CFCs in Clusters with > 50% micro/village/women owned/SC/ST units
- **★** Maximum Rs. 20 crore



- ★ 60% grant of project cost
- **★** 80% For Clusters with > 50% micro/village/women owned/SC/ST units
- Maximum Rs. 15 crore













### **Clusters in Karnataka**

Total no. of clusters - 12

No. of Common Facility Centres Under progress - 9

No. of Common Facility Centres completed - 3

### **Details of Implemented & Functioning Clusters**

S.No	Name of the cluster	Total Project cost (Rs. in Lakhs)
1	Food Processing Cluster, Gulbarga	23
2	Readymade Garment Cluster, Hubli	122.24
3	Auto component Cluster, Hubli	485







## **Details of Cluster (Common Facility Centres)**

S. No.	Name of the cluster	Total Project cost (Rs. in Lakhs)	Current Status
1	Athani Raisin Processing cluster, Athani Belguam	1494.57	Functioning
2	Auto Cluster, Bidar	745.21	Functioning
3	Women Entrepreneur park, Harohalli	3680.98	Ready and plot to be allotted
4	Printing Cluster, Chamrajpet, Bangalore	1449.81	Functioning
5	Rasin Cluster, Bijapur	1447.20	Functioning
6	Heat treatment and Engineering cluster Hubli, Dharwad	455	Functioning
7	ELCIA, Bangalore	1441.02	Functioning
8	Global puffed rice cluster, Chitradurga	717	Technical Appraisal Report – completed.
9	Uthopia Cashew cluster , Karwar	1467	Technical appraisal Report-Completed





## **Public Procurement Policy for Micro and Small Enterprises (MSEs)**





25% target of annual procurement mandatory from MSE Sector by Every Central Ministry /Department / CPSUs. 4% (out of 25% target of annual procurement) earmarked for procurement from MSEs owned by SC/ST entrepreneurs.









- •Every Central Ministry / Department / PSUs annual target for 25% procurement from MSEs.
- Sub-target of 4% out of 25% target of annual procurement earmarked for procurement from MSEs owned by SC/ST entrepreneurs. (3 % reserved from MSEs owned women entrepreneurs)
- •358 items reserved for exclusive procurement from MSEs.
- •MSEs quoting price within price band L-1 + 15%, when L1 is from someone other than MSE, shall be allowed to supply at least 20% of tendered value at L-1 subject to lowering of price by MSEs to L-1.





















### **Design Clinic Scheme for Design Expertise to MSME manufacturing sector**



To facilitate MSMEs to develop new Design strategies & design related products and services (Financial Assistance - Rs. 15 lakh to Rs. 40 lakh for project)

### **Implementing Agencies**

- ➤ National Institute of Design, Ahmedabad
- **≻Indian Institute of Science, Bangalore**
- **≻CSIR**, New Delhi





**Design project Funding for professionals** (% or Maximum ceiling limit whichever is less)

75% of project cost or Rs. 15 Lakh (For individual Micro Unit or group of upto 3 Micro Units)

75% of project cost or Rs. 25 Lakh (For group of more than 3 Micro Units)

**60% of project cost** or **Rs. 25 Lakh** (For individual SME Unit or group of upto 3 SME Units)

60% of project cost or Rs. 40 Lakh (For group of more than 3 SME Units)

**Design Project Funding for Students** (% or Maximum ceiling limit whichever is less)

**75% reimbursement of expenses** - **Maximum Rs 1.5 lakh** for final year student projects done for MSMEs



#### **Design Clinic Scheme for Design Expertise to MSME manufacturing** sector







### Some of the Design Projects done by Students

Design and Development of an Electric Bicycle for Indian Teenagers

Student Designer: Mohamed Rafi S. Design Institute: M.S.Ramaiah School of Advanced Studies, MSRSAS, Bangalore Project Guide: Divya Darshan, Supradip Das

Design of a Communication Device for Persons with Speech and Language Impairment

Student Designer: Sreeprasad K

Design Institute: M.S.Ramaiah School of Advanced Studies, MSRSAS, Bangalore Project Guide: M.N. Sudhindra Kumar, Divya

Darshan













### **Incubators**







Supporting innovators in nurturing new innovative ideas for production of new innovative products which can be commercialized in the market.

- ➤ Fund routed through Host Institutions / Business Incubator (BIs)
- ➤ BIs Engineering Colleges & reputed Technical Institutions approved by O/o DC-MSME
- >75 % to 85 % of project cost (Idea), Rs.15 Lakh per idea
- **>** Up to the maximum of Rs. 8 Lakh.
- >220 HIs/BIs across the country.
- **▶12** Business Incubators in Karnataka













### **Incubators**







### List of DC-MSME recognized Business Incubators in Karnataka

- ✓ M.S. Ramaiah School of Advance Studies, Bangalore
- ✓ Dayanand Sagar College of Enginnering, Bangalore
- ✓ PES University, Bangalore
- ✓ Nitte Meenakshi Institute of Technology, Yelahanka, Bangalore
- ✓ Society for Development of Composites, Bangalore
- ✓ NMAM Institute of Technology Nitte, Karkalla Taluk
- ✓ Sri Jayachamarajendra College Engineering-Science & Technology Entrepreneurs Park, Mysore
- **✓ NITTE University University Enclave, Medical Sciences Complex, Mangalore**
- ✓ NITK-Science & Technology Entrepreneurs' Park, National Institute of Technology, Surathkal
- ✓ Manipal Institute of Technology, Manipal
- ✓ B.V. Bhoomaraddi College of Engineering & Technology, Hubli



INCUBATION

OF IDEA







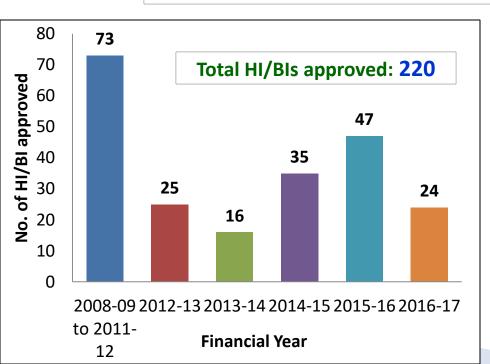


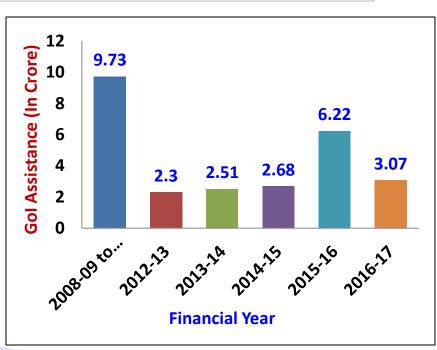
Gol - Financial Assistance provided for Ideas : Rs. 26.6 Crores

No. of Ideas Supported through Business Incubators: 720

No. of Business Incubators approved across the county: 220

No. of Business Incubators approved in Karnataka: 13







**INCUBATION** 

OF IDEA









### Some of the Innovative Ideas Supported through Business Incubators in Karnataka

Dayanand Sagar College of Engineering			
Priyanka Sexena	Development of Non Invasive Portable Vein Locator		
Hemant Singh Tomar	Gesture based computing platform		

M.S. Ramaiah School of Advance Studies, Bangalore		
Ipseeeta Jena	Cost effective nutraceuticals to combat diabetes, obesity & protein	
	deficiency	
Rizwan Pasha	A novel approach towards the development of biodegradable palm	
	fiber mats along of vitamin A& E as by products	
Deepak Bajantri	Development of low cost artificial diets for healthy rearing of silk room	
Deepa H N	EPN Biocontrol technology to protect crops against insect pests, while	
	avoiding chemical pesticides	



**MSME** 











- **≻Patent** exclusive right granted for new invention. Owner gets right to prevent /stop others from making, selling or importing without prior permission.
- > Geographical Indications (GI) associated with characteristic of goods essentially attributable to its geographical origin.





## Geographical Indication tags





**MAJOR Activities**. Financial assistance on grant of patent/ registration under geographical indications of goods/trademarks

- (i) Domestic Patent 1.00
- (ii) Foreign Patent 5.00
- (iii) GI Registration 2.00
- (iv) Trademark 0.10

Assistance for setting up IP Facilitation Centre 100.00





## Lean Manufacturing Competitiveness









MSMEs assisted in reducing manufacturing costs through application of Lean Manufacturing techniques like 5S, Poka-Yoke, SMED, KANBAN, JIT etc.,

- ➤ Formation of Mini Cluster with ideally 10 MSMEs (minimum 6 units)
- **▶** Payment to Lean Manufacturing Consultants Charges Maximum

Rs. 36 Lakh per mini cluster













## **Lean Manufacturing**









## Competitiveness

### **Units under Lean Manufacturing Competitiveness Scheme in BANGALORE**

- ✓ Unnathi CNC Technologies Pvt Ltd, Peenya
- ✓ Progressive Systems, Peenya
- **✓** Accutech Enterprises, Peenya
- ✓ Burji Enterprises, Peenya
- ✓ Sunrise Technologies, Peenya
- √ Karthik Industries, Peenya
- ✓ Growell CNC System, Peenya
- ✓ Mighty Machine Tools, Peenya
- ✓ Excellence Technologies, Peenya
- ✓ Lakshmi Prasanna Precitech, Abbigerere











### **Quality Management Standards & Quality Technology Tools (QMS/QTT)**







Improving quality of products in MSE sector by implementing QMS - ISO 9000/18000/22000 & QTT - 6 Sigma, TQM, TPM etc.



### **Organising Competition—watch (C-watch)**

- **➤ Conduct 'Professional Study' of 'threatened product' Rs. 2.5 lakh**
- **▶**Technical exposure visit by representatives of 'threatened product' Rs. 7.5 lakh
- **▶** Procurement of samples & technical details Rs. 2.5 lakh
- **▶** Product development by technical bodies- Rs. 5 lakh
- **▶**Popularization of improved product Rs.1.5 lakh





### **Implementation of QMS/QTT in selected MSEs**

>Rs. 2.5 lakh per unit (for 100 MSEs) - For Diagnostic Study & QMS/QTT implementation

### **Monitoring international study missions**

➤Rs.2.5 lakh /MSE (Two delegations /year to International Events)adopt latest QMS/QTT









## Technology and Quality Upgradation (TEQUP) Support to MSMEs





Sensitize manufacturing MSME sector to use of Energy Efficient Technologies, Encourage

MSMEs to acquire Product Certification/Licences from National/International bodies

#### Capacity Building of MSME Clusters for Energy Efficiency/Clean Development Mechanism

75% of expenditure-Rs. 9 lakh per cluster for conducting cluster level energy audits & model DPRs

50% of expenditure - Maximum Rs.1.5 lakh for Preparation of DPRs for MSMEs on EET projects

### Implementation of Energy Efficient Technologies (EET) in MSMEs

25% of project cost - Maximum Rs.10 lakh for implementation of EET



75% of expenditure - Maximum Rs.15 lakh per CCA centre.







75% of expenditure, towards licensing of product to National/International Standards





Maximum Rs.1.5 lakh for National certification (BIS,BEE,etc.)









**MSME** 







Sensitize & encourage MSMEs towards CLOUD COMPUTING for ICT adoption.

**Cloud Computing:** Subsidy of Rs. 3 lakh (maximum) per unit, for user charges for a period of maximum three years







Subsidy %			
Category	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year
Micro	85%	75%	70%
Small	75%	70%	65%
Medium	60%	55%	50%
Women/NER	85%	75%	70%







**MATU** 















## Technology Upgradation (MATU)

**Encourage manufacturing Micro and Small Enterprises (MSEs) to tap** & develop domestic / overseas market opportunities.

#### **Domestic Fairs / Exhibitions**

80% Space Rent reimbursement (100% for SC/ST/Women/PH units) Maximum Rs.125000/-

100% Contingency Expenditure reimbursement (Travel, Publicity, Freight) Maximum Rs.15000/-

#### **International Trade Fairs / Exhibitions:**

80% space rent reimbursement (100% for SC/ST/Women units) Maximum Rs.1 lakh

100% Economy class air fare reimbursement Maximum Rs.1.25 lakh

#### **Vendor Development Programmes:**

National Level Vendor Development Programs-cum-Exhibitions, State Level VDPs

Large scale organizations (BEL, BHEL, TELCO, BSNL, IOC, NHPC, NTPC etc.) interact with MSEs in registering potential vendors.











National recognization of achievements of successful MSME entrepreneurs Cash prize (1st Prize-Rs. 3 lakh, 2nd-Rs. 2 lakh, 3rd-Rs. 1.5 lakh for most categories), Certificate & trophy for award winners, Award winners are given Economy class Air fare to & fro journey

### **Categories**

- > Outstanding efforts in entrepreneurship (Manufacturing)
- > Outstanding efforts in entrepreneurship (Service)
- > Innovation Efforts
- Quality Products
- > Lean Manufacturing Techniques
- > Special National Award to outstanding Woman Entrepreneur
- Special National Award to outstanding SC/ST Entrepreneur
- > Special National Award to outstanding NER Entrepreneur
- ➤ Privilege of Award Winners allowing employees to wear labels, pins, ties or other badges with symbol of Awards











## **Registration Procedure for MSME**



www.udyogaadhaar.gov.in



WSME DATABANK ONLINE







For Starting an Enterprise/Udyog Aadhaar & MSME Data Bank registration/MSME Assistance.. Visit our Office at....

### **MSME-DEVELOPMENT INSTITUTE**

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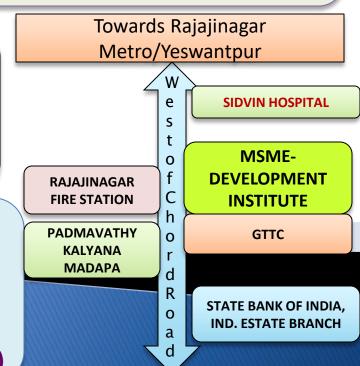
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